

# PRESS RELEASE

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## COMATCH solidifies expansion into UK with two new hires

- COMATCH welcomes Charlotte Gregson as Managing Director UK and William Jones as Bizdev Manager for the country

COMATCH, one of Europe's leading marketplaces for independent consultants cements its expansion into the UK market with the hiring of Dr. Charlotte Gregson as the new UK&I Managing Director, and William Jones as Senior Manager Business Development & Sales for the UK&I. The pair will fortify the COMATCH London office, and spearhead the development of UK operations, acting as the primary contacts for both client businesses and consultants.

As Brexit continues to destabilise UK industries, companies will need to respond to unforeseen complications more frequently, using narrow, targeted expertise quickly. This is where COMATCH comes in. COMATCH matches independent experts and consultants with company projects quickly, capitalising on the growing work opportunities for people in the top-end of the gig economy.

Charlotte brings a wealth of capability to the role, having formerly been a management consultant with consultancies L.E.K. and IMS Health (now IQVIA). With significant experience in assessing and deploying independent consultants, since 2011 she has built networks and specialised in placing consultants as executive advisors, leaders and supplemental expert resources into national and international clients across industries. Charlotte's wide-ranging expertise in cross-sector talent management, along with her diligent and professional approach will play an invaluable leadership role in COMATCH's development of the UK market.

**Charlotte Gregson:** *"In the digital age, COMATCH embodies the flexible needs for businesses to quickly access expert resources. I am excited to join them and I look forward to being part of cementing their international presence in the independent consulting market."*

Before joining COMATCH, William Jones worked with FMCG and public sector organisations to deliver Organisational Transformation, Product Innovation, and IT Deployments. As a consultant with a background in engineering, William brings sharp professionalism with hands on practicality to the company. His role as Senior Business Development Manager will allow companies to comprehensively benefit from COMATCH's portfolio of services, including COMATCHPerm, which enables independent consultants to transition into permanent positions, if there is a right fit.

**William Jones:** *"I'm looking forward to working with some incredibly gifted and passionate people as we establish COMATCH in the UK market. The company perfectly combines the benefits of the gig economy with the consultant desire for greater autonomy. The result is a great success for*

clients, consultants, and COMATCH.”

**Co-Founder Dr. Christoph Hardt commented:**

*“While COMATCH operates globally, we believe the UK presents unique opportunities for consultancies and companies alike to utilise independent experts, especially with regards to Brexit and a changing job landscape. In securing the support of Charlotte and Will, COMATCH is in prime position to penetrate the UK market further, and provide companies with the experts they need.”*

**About COMATCH**

COMATCH is the online marketplace for independent management consultants and industry experts. Since March 2015 COMATCH has matched consultants with clients in need of external support. Companies of all sizes use COMATCH, among them international corporates as well as consultancies, start-ups and SMEs. Consultants that want to join the network have to pass a two-step selection process that guarantees high quality consulting (Only half of consultant applications are accepted). Founders and Managing Directors of the Berlin-based company are former McKinsey consultants Dr. Christoph Hardt and Dr. Jan Schächtele.

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