

PRESS RELEASE

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2000 Consultants in 2 years: COMATCH is marking its second year since the launch of comatch.com and a milestone for the consultant community

- Track record: 2000 consultants and industry experts added to the COMATCH network since March 2015 and over 300 projects facilitated
- The team has grown to 31 employees
- Within the next three years COMATCH intends to continue building on its position as the most important European marketplace for management consultants and industry experts

2000 consultants in two years: COMATCH started out on 4 March 2015 as the first Germany speaking online market place for finding freelance consultants and industry experts. This week the 2000th consultant was added to the network. Almost 4000 consultants have applied to sign up since comatch.com went live, yet the robust selection process comes with a high rejection rate. To get in you need a minimum of two years experience in high-end consultancy or ten years industry experience as well as the ability to convince at interview.

Jan Schaechtele, co-founder, CEO and responsible for the community management:
Delivering consultancy at the highest level is essential. This is why we have invested around 2000 hours in personal interviews over the last few years – had we done this in one go this equates to nine weeks of telephone calls around the clock. It's a lot of work, but essential; only then are we able to guarantee the highest level of consultancy for our customers.

The COMATCH network of over 2000 consultants spans a wide range of industries and areas of expertise. Not to mention an international setup: the consultants come from 52 different countries and speak 56 languages to native speaker level. COMATCH has become one of the most important providers of premium consultancy services in Germany and Central Europe.

Altogether a lot has happened at COMATCH in the two years since the launch: 90 percent of all consultants have had a project proposal submitted to them within the last year, over 300 projects were facilitated. COMATCH allows customers primarily in Germany, Switzerland and Austria, as well as Benelux, the Nordics and the Middle East to find consultants; it also operates globally and across borders. Founders Dr. Christoph Hardt and Dr. Jan Schaechtele supported by a team of 31 employees want to build on COMATCH's position as the leading online marketplace for freelance consultants and industry experts in Europe.

The company's next big move is an expansion to France planned for Spring 2017.

About COMATCH

COMATCH is the online marketplace for independent top management consultants and industry experts. Since March 2015 COMATCH is matching consultants with clients in need of external support for a project. Companies of all sizes use COMATCH, among them international corporates as well as consultancies, startups and SMEs. Consultants that want to join the platform have to pass a two-step selection process to guarantee high quality of consulting. Approximately 40 percent of applications are declined. Founders and managing directors of the Berlin based company are former McKinsey consultants Dr. Christoph Hardt and Dr. Jan Schächtele.

PRESS CONTACT

Lena Hammerschmidt

PR Manager

l.hammerschmidt@comatch.com | 0176.72 749 435 | 0049 (0)30. 85 767 542

COMATCH GmbH

Gormannstraße 22

10119 Berlin

comatch.com

CEOs

Dr. Christoph Hardt

Dr. Jan Schächtele

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