

# PRESS RELEASE

Berlin/Munich/Zurich | Embargoed till Tuesday, 7th of June 2016, 9.a.m.



## COMATCH accelerates growth: Online marketplace for consultants completes four million Euro financing round

- Acton Capital Partners as well as existing investors Atlantic Labs and b-to-v invest as part of a Series A round
- COMATCH will use the funds to expand its position as a leading online marketplace for independent management consultants and focus on growth and internationalisation

COMATCH, the marketplace for independent top management consultants and industry experts, completed its second round of financing successfully. Acton Capital Partners led a four million Euro investment into COMATCH with existing investors Atlantic Labs (with lead seed investor Christophe Maire) and b-to-v joining in as well.

COMATCH will use the new funds primarily to expand its position as the market leader in the DACH countries and to take further steps towards internationalisation.

Christoph Hardt, who founded COMATCH together with Jan Schächtele at the end of 2014, said:

*“Thanks to the new funding we will be able to continue on our ambitious growth trajectory in the next two to three years. We are planning to expand our first mover position in Germany and at the same time aim at becoming the biggest European platform for independent management consultants. We want COMATCH to be first in mind with companies seeking management consulting services and with every consultant who leaves a renowned consulting firm. We are pleased that Acton and our existing investors share this vision.”*

Sebastian Wossagk, Managing Partner at Acton, added:

*“For companies it is often difficult to find highly qualified management consultants for varied projects in a quick and easy manner. COMATCH has proven to be able to solve this problem efficiently for its clients, both medium-sized companies and major corporations. As a result COMATCH has also established itself as an attractive channel for independent consultants for acquiring new clients and projects. We are looking forward to further supporting the team on the course pursued so far.”*

As of today COMATCH has 15 employees in its Berlin office. Since the launch in March 2015 over 850 top management consultants have been admitted into the network and more than 120 consultancy projects have been placed. COMATCH receives an excellent rating from its clients with 9,2 out of 10 points on average. Since the website comatch.com is available in five languages with local sales teams for the Benelux countries and also for Scandinavia the share of international consultants and clients cooperating with COMATCH has increased steadily.

### **About COMATCH**

COMATCH is the online marketplace for independent top management consultants and industry experts. Since March 2015 COMATCH is matching consultants with clients in need of external support for a project. Companies of all sizes use COMATCH, among them international corporates as well as consultancies, startups and SMEs. Consultants that want to join the platform have to pass a two-step selection process to guarantee high quality of consulting. Approximately 40 percent of applications are declined. Founders and managing directors of the Berlin based company are former McKinsey consultants Dr. Christoph Hardt and Dr. Jan Schächtele.

### **About Acton Capital Partners**

Acton Capital Partners ([www.actoncapital.com](http://www.actoncapital.com)) is a Munich-based growth venture fund for internet companies. It focuses on startups in the fields of marketplaces, e-commerce, e-services, digital media and SaaS. Acton invests in Europe and North America. The team has been working together successfully for many years and has invested in more than 65 companies since 1999. The most renowned investments include AbeBooks, Alando, AlphaSights, Ciao, Elitepartner, Etsy, HolidayCheck, Linas Matkase, Lumas, mytheresa.com, OnVista, Windeln.de and zooplus.

### **About Atlantic Labs**

Atlantic Labs, founded by Berlin tech entrepreneur Christophe F. Maire, is dedicated to converting startups from Berlin that solve urgent problems by means of digital technology into global champions. In order to support business formations Atlantic Labs invests during the pre-seed and the seed stage. Other lead seed investments comprise SoundCloud, EyeEm, Monoqi, Medigo, Clue and others.

### **About b-to-v**

b-to-v Partners AG is a venture capital firm based in St. Gallen and Berlin. With 200 members, it is one of the leading networks of entrepreneurial private investors in Europe. Former investments include Facebook, Xing, Linguee and Qype.

### **PRESS CONTACT**

Lena Hammerschmidt

[l.hammerschmidt@comatch.com](mailto:l.hammerschmidt@comatch.com) | +49 (0)176.72 749 435 | +49 (0)30.20 275 301

### **COMATCH GmbH**

Rosenthaler Straße 13  
10119 Berlin  
Germany  
[comatch.com](http://comatch.com)

### **CEOs**

Dr. Christoph Hardt  
Dr. Jan Schächtele

### **SOCIAL MEDIA**

[www.facebook.com/COMATCHGmbH/](http://www.facebook.com/COMATCHGmbH/)  
[www.xing.com/companies/comatchgmbh](http://www.xing.com/companies/comatchgmbh)  
[www.linkedin.com/company/comatch-gmbh](http://www.linkedin.com/company/comatch-gmbh)  
[www.twitter.com/comatching](http://www.twitter.com/comatching)